This listing of claims will replace all prior versions, and listings, of claims in the application:

Listing of Claims:

1-15 (cancelled)

16. (currently amended)   The method of Claim 1~9~5 wherein defining an experiment comprises:

    identifying desired objectives for user behavior; and

    ~~identifying which treatments may influence user behavior related to the desired~~

objectives; and

    ~~generating the various treatments using different combinations of the content elements.~~

17. (original)   The method of Claim 16 further comprising:

    defining at least one control variable for the various treatments; and

    assigning a respective level for the control variable for each treatment.

18. (currently amended)   The method of Claim 1~9~5 wherein conducting the experiment comprises:

    selecting at least one treatment for delivery to users;

    grouping users into a plurality of segments, each segment comprising users with similar

behavioral characteristics; and

    specifying a particular segment of users to receive the selected treatment.

19. (currently amended)   An automated computer-implemented method comprising:

    defining an experiment to gauge user reaction to various treatments for a set of content

elements;

    conducting the experiment over a data network; and

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collecting over the data network observation data relating to user behavior for each treatment

~~The method of Claim 15~~ wherein conducting the experiment comprises:

statistically sampling to specify a plurality of control groups, each control group comprising at least one user;

specifying a particular treatment to be delivered to the at least one user in each control group;

receiving identical requests for content from the respective at least one user in each of the control groups; and

in response to the identical requests, delivering to the at least one user in each control group a different treatment.

20. (original)   The method of Claim 19 further comprising observing site-related behavior of users receiving the various treatments.

21. (currently amended)   The method of Claim 15<u>9</u> wherein the data network comprises the Internet.

22. (original)   The method of Claim 20 wherein collecting observation data comprises recording observed behavior in each control group during the experiment.

23. (Currently amended)   The method of Claim 19<u>5</u> further comprising identifying elements of content which potentially influence behavior of users.

24. (currently amended)   An automated system comprising:

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a content system operable to store content, the content comprising a set of content elements; and

a communication management system in communication with the content system and operable to define an experiment relating to various treatments for the set of content elements, conduct the experiment over a data network, and collect over the data network observation data relating to user behavior for each treatment, wherein the system is configured for statistically sampling to specify a plurality of control groups, each control group comprising at least one user;

specifying a particular treatment to be delivered to the at least one user in each control group;

receiving identical requests for content from the respective at least one user in each of the control groups; and

in response to the identical requests, delivering to the at least one user in each control group a different treatment., and generate at least one script for coordinating the operation of the content system and the communication management system.

25. (original) The system of Claim 24 wherein the communication management system is operable to identify content elements which may influence user behavior.

26. (cancelled)

27. (original) The system of Claim 24 wherein the communication management system is operable to generate a set of experiment rules for allocating treatments during the experiment.

28. (original)   The system of Claim 24 wherein the content system is operable to allocate treatments to users according to the experiment rules.

29. (original)   The system of Claim 24 wherein the communication management system is operable to group users into a plurality of segments, each segment comprising users with similar behavioral characteristics.

30. (original)   The system of Claim 24 wherein said data network comprises the Internet.

31. (original)   The system of Claim 24 wherein the communication management system is operable to define at least one control variable for the various treatments and to assign a respective level for the control variables for each treatment.

32. (original)   The system of Claim 24 wherein the content system and the communication management system are connected to the data network.

33. (original)   The system of Claim 24 wherein the content system comprises an allocator module operable to support an interface with the communication management system.

34. (original)   The system of Claim 24 wherein the communication management system comprises an allocator interface object operable to support an interface with the content system.

35. (original)   The system of Claim 24 further comprising a content provider interface operable to support an interface between the communication management system and a manager user.

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36. (Canceled)

37. (cancelled)

38. (currently amended)   The system of claim 8336 wherein the experiment engine is operable to implement statistical sampling procedures to deliver over the data network the various treatments to respective control groups of users.

39. (currently amended)   The system of Claim 8336 wherein the data network comprises the Internet.

40-42 (cancelled)

43. (currently amended)   A computer-implemented method for on-line experimentation comprising:

  defining a plurality of treatments for a set of content elements;

  providing a website on a data network;

  receiving requests for content from users over a accessing the website on the data network;

  statistically sampling to create at least one control group of users;

  allocating over the data network a first treatment to each user in the control group;

  allocating over the data network a second treatment to each user not in the control group; and

  collecting observation data for observed behavior of users in the control group and users not in the control group.; and

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~~generating at least one script to coordinate allocating the first and second treatments~~
~~and collecting observation data.~~

44. (original)   The method of Claim 43 further comprising identifying elements of content which
may influence user behavior.

45. (original)   The method of Claim 43 wherein providing a website comprises providing a web
page at which the set of content elements is available in the form of any of the treatments.

46. (original)   The method of Claim 43 wherein the data network comprises the Internet.

47-50 (cancelled)

51. (currently amended)   An online experimentation system configured to <u>automatically</u>
create various treatments for a set of content elements <u>according to systematic rules of</u>
<u>experimentation that determine a number of alternative treatments using various combinations</u>
<u>of the content elements from the set,</u> and to allocate the treatments to users to test user
behavior in response to the various treatments, the system being further configured to capture
data relating to the observed behavior of users relative to the various treatments <u>and to perform</u>
<u>one or more methods comprising: (1) analyze the data to derive a model in form of a</u>
<u>contingency table; (2) process the data for pathologies, including at least one of missing data,</u>
<u>and structural dependencies, and processing the data to be model ready; (3) make inferences</u>
<u>about some variables that influence user behavior based on random utility theory; and (4)</u>
<u>modeling user behavior based on Bayesian Markov Chain Monte Carlo estimation procedure.</u>

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52-72 (cancelled)

73. (Previously presented)   The system of Claim 24 wherein the communication management system is operable to generate a set of prediction rules for allocating treatments to users with specific behavioral characteristics.

74. (Previously presented)   The system of Claim 73 wherein the content system is operable to allocate treatments to users according to the prediction rules.

75. (Previously presented)   The system of Claim 24 wherein the communication management system implements a personalization process.

76. (currently amended)   The method of claim 195 wherein the experiment is delivered over the data network to respective control groups of users according to the experiment and wherein the method further comprises generating a model for predicting anticipated behavior of users based upon the observed behavior; and generating a prediction for delivering one of the treatments to users according to the model in order to optimize a desired outcome.

77. (Previously presented)   The method of Claim 76 wherein defining an experiment comprises identifying elements of content which potentially influence behavior of users.

78. (cancelled)

79. (cancelled)

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80. (currently amended)   A machine readable medium including a set of instructions for:

defining an experiment to gauge user reaction to various treatments for a set of content

elements:

conducting the experiment over a data network; and

collecting over the data network observation data relating to user behavior for each treatment

~~The method of Claim 15~~ wherein conducting the experiment comprises:

statistically sampling to specify a plurality of control groups, each control group

comprising at least one user:

specifying a particular treatment to be delivered to the at least one user in each control

group:

receiving identical requests for content from the respective at least one user in each of

the control groups; and

in response to the identical requests, delivering to the at least one user in

each control group a different treatment~~generating predictions on how~~

~~users who are to be presented a treatment comprising a set of content~~

~~elements will react to the treatment, the predictions being generated from~~

~~data collected from one or more experiments that tested user behavior to~~

~~content elements in the set; and~~

~~delivering treatments to users in accordance with the predictions to increase the~~

~~probability of a desired user behavior in response to the presented~~

~~conduct.~~

81. (currently amended)   A content page comprising a set of content elements generated by

a computer implemented system for:

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defining an experiment to gauge user reaction to various treatments for a set of content

elements;

   conducting the experiment over a data network; and

collecting over the data network observation data relating to user behavior for each treatment

~~The method of Claim 15 wherein~~ conducting the experiment comprises:

   statistically sampling to specify a plurality of control groups, each control group

comprising at least one user;

      specifying a particular treatment to be delivered to the at least one user in each control

group;

   receiving identical requests for content from the respective at least one user in each of

the control groups; and

      in response to the identical requests, delivering to the at least one user in each control

group a different treatment~~a prediction engine, the prediction engine generating~~

~~predictions based on data collected from one or more experiments that tested user~~

~~behavior in response to content elements in the set.~~

82. (currently amended)   The system of claim ~~64~~24 wherein the designed experiment

      reduces the number of combinations included in the experiment by measuring and

      estimating only those effects that are of a predetermined interest.

83. (new) An automated system for experimentation, the system being configured to:

      generate and allocate a set of treatments from a predefined set of content elements,

         according to experiment designs, the system capable of determining a design by

         selecting from design criteria comprising: the specific effects allowed; the

number of factors and factor levels included; and the amount of information
produced in relation to the objective outcome; and

collect observation data of user behavior to the set of treatments and determine the
effect of each content element on user behavior according to choice models,
behavioral models, or contingency tables.

84. (new) The system of claim 83 wherein the system is further configured to determine and
allocate a treatment from the set of content elements to increase the probability of achieving a
desired objective based on the determination of the effects of the content elements.

85. (new) A computer implemented method comprising:
automatically creating various treatments for a set of content elements according to
systematic rules of experimentation that determine a number of alternative
treatments using various combinations of the content elements from the set;

allocating the treatments to users to test user behavior in response to the various
treatments;

capturing data relating to the observed behavior of users relative to the various
treatments;

performing one or more of: (1) analyzing the data to derive a model in form of a
contingency table; (2) processing the data for pathologies, including at least one
of missing data, and structural dependencies, and processing the data to be
model ready; (3) making inferences about some variables that influence user
behavior based on random utility theory; and (4) modeling user behavior based
on Bayesian Markov Chain Monte Carlo estimation procedure.

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86. (new) A computer implemented method, comprising:

generating and allocating a set of treatments from a predefined set of content elements,

according to experiment designs, the system capable of determining a design by

selecting from design criteria comprising: the specific effects allowed; the

number of factors and factor-levels included; and the amount of information

produced in relation to the objective outcome; and

collecting observation data of user behavior for the set of treatments and determining the

effect of each content element on user behavior according to choice models,

behavioral models, or contingency tables.

87. (new) The method of claim 86 further comprising determining and allocating a treatment

from the set of content elements to increase the probability of achieving a desired

objective based on the determination of the effects of the content elements.

88. (new) A machine readable medium storing a set of instructions for performing the steps

comprising:

automatically creating various treatments for a set of content elements according to

systematic rules of experimentation that determine a number of alternative

treatments using various combinations of the content elements from the set;

allocating the treatments to users to test user behavior in response to the various

treatments

capturing data relating to the observed behavior of users relative to the various

treatments;

performing one or more of: (1) analyzing the data to derive a model in form of a

contingency table; (2) processing the data for pathologies, including at least one

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of missing data, and structural dependencies, and processing the data to be

model ready; (3) making inferences about some variables that influence user

behavior based on random utility theory; and (4) modeling user behavior based

on Bayesian Markov Chain Monte Carlo estimation procedure.

89. (new) A machine readable medium storing a set of instructions for performing the steps
comprising:

generating and allocating a set of treatments from a predefined set of content elements,

according to experiment designs, the system capable of determining a design by

selecting from design criteria comprising: the specific effects allowed; the

number of factors and factor levels included; and the amount of information

produced in relation to the objective outcome; and

collecting observation data of user behavior for the set of treatments and determining the

effect of each content element on user behavior according to choice models,

behavioral models, or contingency tables.

90. (new) The machine readable medium of claim 89 further comprising instructions for

determining and allocating a treatment from the set of content elements to increase the

probability of achieving a desired objective based on the determination of the effects of

the content elements.

91. (new) A computer implemented method; comprising:

defining an experiment to gauge user reaction to various treatments for a set of content

elements;

conducting the experiment over a data network; and

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collecting over the data network observation data relating to user behavior for each treatment

wherein conducting the experiment comprises:

    statistically sampling to specify a plurality of control groups, each control group

comprising at least one user;

    specifying a particular treatment to be delivered to the at least one user in each control

group;

    receiving identical requests for content from the respective at least one user in each of

the control groups; and

    in response to the identical requests, delivering to the at least one user in each control

group a different treatment.